

every
one
deserves a decent
place to live



2017 Annual Report

July 1, 2016 — June 30, 2017



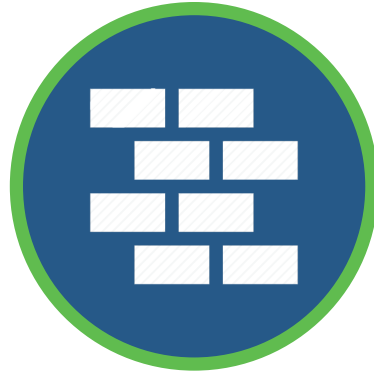
Chipola Area
Habitat
for Humanity®





Chipola Area

Habitat
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We build strength, stability and self-reliance through shelter.

In the spirit of community: from our Executive Director

Strength, Stability and Self-reliance... These words serve as summation of our organization's mission principles and the core values that guide our daily work and our commitment to the communities that we serve. As we enter into the 2017-2018 Program Year, I am excited about the opportunities that lie ahead for the organization. We are entering a season where our diligence allows us to increase internal capacities, serve more families and ultimately lead us into our 'new normal'.

We are so grateful for the support that we receive from our community partners. Together, we are working to achieve the vision of decent and affordable housing for all. The 2016-2017 program year led us into an expansion of our service area, and allowed us

to touch the lives of more families. Habitat is embedded in the fabric that helps to make our communities healthier, safer and stronger. It is my prayer that we will continue to deepen our impact and expand our reach.

It takes no hands but ours— those of the staff, volunteers, donors, homeowner families and community partners to build a brighter future for families in Jackson and Washington counties. Thank you for your commitment and support of our community and the vital role that Habitat has in it.

In the spirit of community,

Carmen D. Smith

Carmen D. Smith, Executive Director

Our Mission

Seeking to put God's love in action, Habitat for Humanity brings people together to build homes, communities and hope.

Our Vision

A World where everyone has a decent place to live.



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2016-17 Annual Report Financial Summary

REVENUE & EXPENSES

Revenue

Contributions	\$113,844.74
Home Sales Related	\$190,482.35
ReStore Sales	\$357,013.83
TOTAL REVENUE	\$661,340.92
Cost of Goods Sold	\$191,827.77
GROSS PROFIT	\$476,817.15

Expenses

Program Services	\$354,890.88
Fundraising	\$7,886.46
Admin.	\$31,545.86
TOTAL EXPENSES	\$394,323.20

NET PROFIT **\$75,189.95**

BALANCE SHEET

Assets

Cash & equivalents	\$408,249.96
Land	\$223,995.85
Mortgage Receivables	\$1,975,670.08
Program Investments	\$774,072.47
Other Assets	\$115,160.55
TOTAL ASSETS	\$3,497,148.91

Liabilities

Accounts Payable	\$12,565.15
Escrow Accounts	\$16,572.19
Long-term Liabilities	\$636,509.52
TOTAL LIABILITIES	\$665,606.86

NET ASSETS **\$2,831,542.05**



Our 2016—2017 Achievements

- ❖ Our organization successfully facilitated a merge between Jackson & Washington Counties.
- ❖ We constructed the first house in Washington County since 2007. This house was sponsored by Gulf Power Company.
- ❖ Five families were accepted as partners for homeownership in Jackson County.
- ❖ The Chipley ReStore was remodeled.





425... the number of local Instagram followers we have.

The ReStores in Chipley and Marianna collectively accounted for \$357,013.83 gross sales.

We thank our communities for contributing almost 5,500 individual donations to our ReStores.

More than 30 Volunteers contributed almost 7,000 Hours in the ReStores.



5... The number of Discounts we've introduced at both locations.

750... the number of Facebook Followers we have.



35
construction
volunteers
contributed their
time on our
build site.



4 homeowner families paid
off mortgages this year.

**We have
more than
75
community
partners
&
Habitat
Friends.**



\$113,844.74
Were raised through
fundraising, donations
from corporations,
organizations,
individuals
and churches.



Habitat Homeowners contributed
\$28,001.75
in property taxes.

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2017-2018 Board of Directors

Steve Krumfolz President
Tracy Andrews..... Vice-President
Linda Husted Treasurer
Vickie Williams Secretary
Tammy Dean..... Past President

Eric Anderson
Amber Baggett
Larry Brown
Kevin Daniel
Phyllis Daniels
Jennie Ann Dean
Paul Donofro Jr.
Travis Ephriam
Kim Knight
Isaiah Morgan
David Ridley
Lynwood Tanner
Allen Ward
Brenda Whittington
Steve Whittington
Phillip Yoder

Carmen D. Smith
Executive Director

2017-2018

We're building Louder and.....

Here are a few of our goals for the next year:

- 1. Construct a minimum of 4 houses.**
We are expanding our construction team, to include a site supervisor and a construction manager.
We are seeking house sponsors and investing into donor research to increase our contributions.
- 2. Increase sales by a minimum of 5% at each store location.**
We are improving our marketing strategy and investing more into local advertising.
- 3. Expand our core volunteer base by 10% in the ReStores and with construction-related activities.**
We are revamping our website so that information will be easily accessible.
- 4. Deepen our community impact and involve more people into what we do.**
We are launching our "Rides for Roofs" car donation program, that will benefit house production.
We will continue to have a presence at community events in both counties.
We will increase our advocacy for decent and affordable housing in Jackson & Washington counties.

YOU can help, too!

For more information on how to **volunteer** or donate, please call,
(850) 482-2187 or send an e-mail to, ed@jchabitat.com.

The Habitat Call

Written by William 'Bill' Wimberly
July 2001



It doesn't take much
Just the Master's touch
And a willing heart
To jump in and start
A Habitat House for someone in need;
Who is willing to partner as agreed,
To make an honest commitment
To own a house, not just rent.
So jump in we do, volunteers all.
Answering boldly the Master's call
To love thy neighbor as thy self.
All they need is a little bit of help.
Building a house can be lots of fun
When you're working for the Father's son.
Giving a hand-up, not a hand-out;
It makes you happy, you want to shout.
It takes all kinds of folks to be a success.
Some hammer and saw. Some clean up the mess.
But the end result is always worth while
And a child's lack of self-esteem is gone
When suddenly he has a room of his own;
To play with his favorite friend
If he should happen to drop in.
The rewards are many, they never end;
But the greatest of all are the lives we mend.
The master said, "So send I you".
Now the question is, what will you do?

